

MLS Area LH

Residential Statistics

Independence Title

October 2021

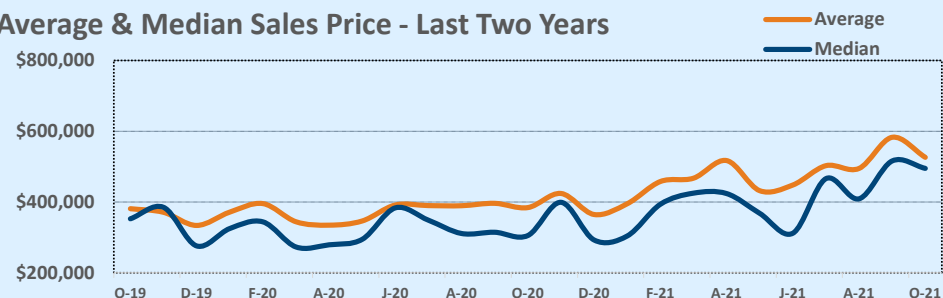
Listings	This Month			Year-to-Date		
	Oct 2021	Oct 2020	Change	2021	2020	Change
Single Family Sales	65	72	-9.7%	678	597	+13.6%
Condo/TH Sales	--	--	--	1	--	--
Total Sales	65	72	-9.7%	679	597	+13.7%
New Homes Only	14	19	-26.3%	220	179	+22.9%
Resale Only	51	53	-3.8%	459	418	+9.8%
Sales Volume	\$34,207,524	\$27,662,278	+23.7%	\$326,191,595	\$224,723,171	+45.2%
New Listings	64	89	-28.1%	649	722	-10.1%
Pending	--	--	--	--	--	--
Withdrawn	5	2	+150.0%	11	32	-65.6%
Expired	5	2	+150.0%	11	32	-65.6%
Months of Inventory	1.3	1.1	+20.7%	N/A	N/A	--

Average	This Month			Year-to-Date		
	Oct 2021	Oct 2020	Change	2021	2020	Change
List Price	\$524,328	\$389,801	+34.5%	\$467,912	\$381,390	+22.7%
List Price/SqFt	\$229	\$172	+32.9%	\$200	\$163	+22.9%
Sold Price	\$526,270	\$384,198	+37.0%	\$480,400	\$376,421	+27.6%
Sold Price/SqFt	\$230	\$171	+34.6%	\$205	\$160	+27.5%
Sold Price / Orig LP	100.3%	99.5%	+0.8%	102.1%	98.7%	+3.5%
Days on Market	17	54	-68.0%	21	74	-71.9%

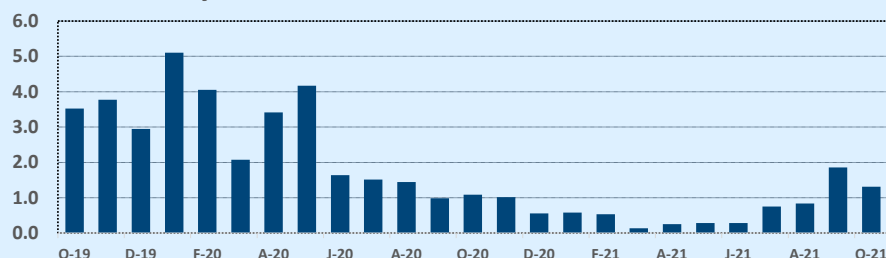
Median	This Month			Year-to-Date		
	Oct 2021	Oct 2020	Change	2021	2020	Change
List Price	\$484,900	\$309,485	+56.7%	\$399,900	\$314,550	+27.1%
List Price/SqFt	\$232	\$170	+36.7%	\$186	\$161	+15.1%
Sold Price	\$495,000	\$305,200	+62.2%	\$415,000	\$309,900	+33.9%
Sold Price/SqFt	\$229	\$170	+34.5%	\$192	\$159	+20.4%
Sold Price / Orig LP	100.0%	99.4%	+0.6%	100.0%	99.1%	+0.9%
Days on Market	8	31	-74.2%	5	42	-88.1%

Price Range	This Month			Year-to-Date		
	New	Sales	DOM	New	Sales	DOM
\$149,999 or under	--	--	--	2	2	88
\$150,000- \$199,999	--	2	41	3	4	31
\$200,000- \$249,999	1	2	27	13	12	21
\$250,000- \$299,999	--	7	2	33	168	8
\$300,000- \$349,999	1	1	--	50	79	9
\$350,000- \$399,999	11	8	12	75	51	29
\$400,000- \$449,999	9	11	16	68	63	32
\$450,000- \$499,999	12	2	14	66	48	22
\$500,000- \$549,999	2	5	32	39	44	15
\$550,000- \$599,999	4	4	26	64	36	35
\$600,000- \$699,999	8	9	19	70	62	30
\$700,000- \$799,999	2	7	17	30	41	29
\$800,000- \$899,999	4	4	10	47	29	31
\$900,000- \$999,999	3	2	10	34	19	14
\$1M - \$1.99M	7	1	58	52	20	36
\$2M - \$2.99M	--	--	--	--	--	--
\$3M+	--	--	--	3	1	108
Totals	64	65	17	649	679	21

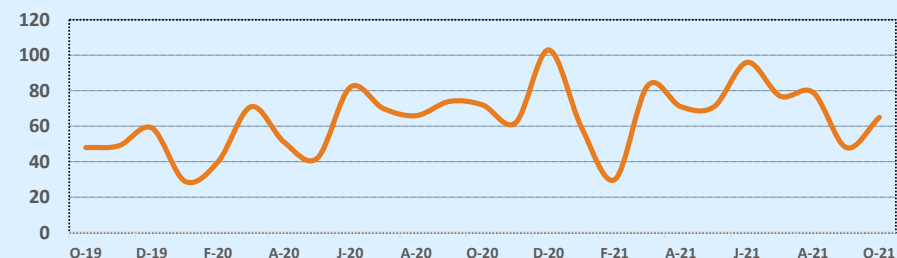
Average & Median Sales Price - Last Two Years



Months of Inventory - Last Two Years



Number of Sales - Last Two Years



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